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SAVILLS APPOINTS NIALL KUMAR TO SYDNEY HOTELS TEAM

Savills Australia and New Zealand has strengthened its hotels expertise and capabilities with the appointment of hotel specialist, Niall Kumar, to its Sydney-based team. Niall joins the global agency with extensive experience in property investment, acquisitions, and financial analysis, combined with a Masters in Property Investment and Development.

Niall joins Savills following a successful tenure at Salter Brothers Funds Management, where he spearheaded a wide range of strategic responsibilities including acquisitions, underwriting, deal origination, and market research. He brings a wealth of experience across various sectors, with particular expertise in hotels, build-to-rent (BTR), and the living sector.

As Associate Director at Savills, Niall will focus on As Associate Director at Savills, Niall will focus on hotel and pub transactions, investment strategy and analysis, partnerships with institutional and private capital, and hotel operator engagements.

Commenting on his appointment to the team**, Nick Lower, National Director of Hotels at Savills Australia and New Zealand** said, “Niall’s deep understanding of the hotel industry and investment sectors, combined with his proven track record of successful deal-making will be critical to his role within the team.

“Niall’s extensive experience and ability to navigate complex transactions, foster capital partners and engage with hotel operators make him an invaluable asset to the team.

“The addition of Niall’s expertise to our team ensures we continuing growing on the successes we saw last year while offering our clients even deeper insights, stronger capabilities and the ability to deliver exceptional results for them in what will, no doubt, continue to be a highly competitive hotel market again in 2025,” Mr Lower said.

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About Savills
For over 160 years, Savills has been helping people thrive through place and spaces.

Listed on the London Stock Exchange, we have more than 40,000 professionals collaborating across over 70 countries, delivering unrivalled coverage and expertise to the world of commercial and prime residential real estate.

By applying world research data and trends to local and global settings, we’re able to empower our clients with insights from the forefront of the industry – bringing their aspirations to life through innovative, tailor-made solutions.

Whether we are working with a global corporate looking to expand, an investor seeking to sustainably optimise their portfolio, or a family trying to find a new home, we help our clients make better property decisions.

Press Release