

Million Dollar Mansion in Kautilya Marg, Sold!

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CHALLENGE

The property, located in the prestigious Chanakyapuri area, had high appreciation potential due to its proximity to embassies and consulates. However, it was jointly owned by two family members with differing concerns. One was an NRI worried about legal and tax implications, while the other was a resident emotionally attached to the property, as it was her only home. The challenge was to align their interests, facilitate the sale, and ensure the resident owner found a suitable new home.

Services provided:
Seller representation

City:
Chanakyapuri, New Delhi

Size:
1,350 sq. yds.

Type of property:
Independent House



SOLUTION

- Educated the sellers on market trends, title documentation, and tax structures.
- Arranged consultations with legal and tax advisors to address concerns.
- Conducted extensive property mapping in central and south Delhi to find a suitable home for the resident owner.
- Used skilled negotiation and effective communication to exceed the sellers' price expectations.



RESULT

Successfully sold the property above the seller's expectations through a strategic, seamless transaction. Both parties were satisfied, reaffirming our expertise in complex real estate deals.

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